# purium

# Successful Onboarding with new Brand Partners

Find motivated people Ask engaging questions Share links, stories, enrollment Teach them to do the same

## **PRE-REQUISITES**

- 1. Smart Order
- 2. Download Purium Phone App
- 3. Opt into team/corporate communication (text, Whatsapp etc.)

## RESOURCES

- 1. Back office
  - a. Smart Order (verify)
  - b. Live Chat
  - c. Knowledge Base
  - d. iLearn > Getting Started, ULT, Keeping Up with Purium
- 2. Help set up their App:
  - a. Sync Contacts
  - b. Turn on & test notifications
- 3. Get added to and accept FB group invitations

### **PLANNING & COMMITMENTS**

- 1. FAST Start:
  - a. Bonus date(s) Get to Consultant by the Friday before their 10<sup>th</sup> day (UBT)
- 2. Action Plan Worksheet
- 3. Make your list:
  - a. If you could name 3 people right now who you would want to join you in Purium and build a team with you, who would they be? Who are they? How do you know them? (Ask questions and make recommendations on why and how to reach out to them.)
  - b. Make a list of "who you know" Your money is in your list! You mine that money out by taking action.
  - c. Set a follow up appointment to follow up on their list.
- 4. Document the journey:
  - a. Take pictures even if weight loss is not their goal.
  - b. Journal experience: sleep, weight, measurements, inflammation, energy etc.